1	ORAL HISTORY OF: Herbert Kaufman
2	INTERVIEWED BY: Sharon Alterman
3	DATE OF INTERVIEW: Wednesday, September 22, 2004
4	LOCATION OF INTERVIEW: Jewish Federation
5	SUBJECT MATTER: Jewish community involvement,
6	family business, Jewish funeral
7	director
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9	MS. ALTERMAN: Today is Wednesday, September 22nd.
10	My name is Sharon Alterman, and I'm here at the Jewish
11	Federation, interviewing Herbert Kaufman for the Leonard M.
12	Simons oral history project.
13	Mr. Kaufman, do we have your permission to use the
14	contents of this interview in any kind of historic
15	documentation?
16	MR. KAUFMAN: You certainly do.
17	MS. ALTERMAN: Thank you. Well, I have to start off
18	saying I'm delighted to interview you. You are one of the
19	people in this community who has made such an impact on this
20	community, and I know that this is going to be a very
21	interesting interview.
22	MR. KAUFMAN: Thank you, dear.
23	MS. ALTERMAN: Let's start at the very beginning.
24	Where were you born and when?
25	MR. KAUFMAN: I was born here in Detroit April 1924.
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I just celebrated my 80th birthday in April, and I'm thrilled
 and pleased to still be enjoying and doing everything I'm
 doing.

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MS. ALTERMAN: Mazel tov to you.

MR. KAUFMAN: Thank you.

6 MS. ALTERMAN: Who were your parents and where did 7 they come from?

MR. KAUFMAN: My father was Ira Kaufman. 8 He was born in Europe, in Austria Poland, actually in Galacia. He 9 was born there in 1896. He came to America in 1907. He was a 10 11 young person, age 11 at the time. Came over here and started working early in life. He sold matches, he delivered milk. 12 Then later in life he opened a hardware store. After that he 13 14 opened the funeral home in 1940. This is how I gravitated 15 into the business that I'm in.

My mother was born in Michigan, just outside the Thumb area. She was born the same year, 1896. Interestingly enough, when my mother and father got married, it was almost like an intermarriage. My father from Galacia, my mother's family from Lithuania. It was like the intermarriage that they're talking about today.

22 My mother and dad lived in Detroit, in this area, 23 all of their lives. My mother died in 1955. My father died 24 in 1986.

MS. ALTERMAN: In what area did you live in when you

1 were a small child?

2	MR. KAUFMAN: I lived on the east side of Detroit on
3	Gratiot and Iroquois. My father had a hardware store there.
4	And we lived there until 1936, at which time we moved to the
5	west side. We lived on Virginia Park between Byron and
6	Woodrow Wilson. I think the primary reason my mother and dad
7	moved was they wanted to bring myself and my two siblings more
8	into a Jewish community.
9	I attended Hutchins Intermediate School and
10	graduated from Northern High School.
11	MS. ALTERMAN: And can you tell us about your family
12	life in those early formative years. What are your
13	recollections?
14	MR. KAUFMAN: My earlier years I don't remember a
15	great deal. When we moved to the west side, we had a very,
16	very close-knit family, and I had a loving aunt and uncle that
17	lived upstairs from us that we were very, very close to
18	through the years.
19	I have two sisters. My older sister, Jean, is two
20	years older than I am, but interestingly when she passed the
21	age of 70, she automatically became my younger sister. She
22	presently lives in Arizona and is married to Jerry Sucher and
23	has been married now 62 years.
24	My younger sister, Charlotte Feldman, married to
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25	Nate Feldman, lived here all of their lives and about two

months ago moved to Washington, D.C. area because they have
 two daughters living there.

I think our family is most unique. As I mentioned, my older sister has been married 62 years, Babs and myself 56 years, and my kid sister 52 years.

MS. ALTERMAN: That's real longevity.

7 MR. KAUFMAN: Yes. Maybe we were too chicken 8 earlier to get a divorce.

MS. ALTERMAN: Or smart.

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10 MR. KAUFMAN: Or smart. If divorce had been 11 socially acceptable, through the adjustment of the first 12 couple years, and I think this is one thing that's wrong in 13 the world today. Young people, when they have a disagreement, 14 just dissolve their marriage. And thank goodness we didn't.

MS. ALTERMAN: You talked about going to Hutchins Junior High and Northern. Were you active as a young person in sports?

18 MR. KAUFMAN: I was in the Boy Scouts, I recall, and 19 I also ran track. That was the extent of my activities. I 20 ran track at Northern and did reasonably well at it. I ran a 21 half mile.

22 MS. ALTERMAN: Did you go to the Jewish Community 23 Center in your area?

24 MR. KAUFMAN: Absolutely. On Woodward and Holbrook, 25 that then became the John Kronk Community Center. Yes, I did

go there. And I played, if I recall correctly, some racket
 sports.

3 MS. ALTERMAN: Do you have any recollections of what 4 the activities were at the Jewish Community Center in those 5 days? Were there clubs and social groups?

6 MR. KAUFMAN: There were clubs and social groups. Ι 7 was not involved in them. From the present Jewish Community 8 Center I see all of the activity there, and there's much more 9 activity at the Jewish Centers now than there was then. But at that time the Jewish community was centered much more so in 10 the area of the Jewish Center there, and it brought a lot more 11 12 people there.

MS. ALTERMAN: Was Northern High School primarily 14 Jewish?

15 MR. KAUFMAN: No. It was at that time probably 50 16 percent white students, of which a big percentage were Jewish, and there was a very, very heavy black population at that 17 18 time. And I think it taught me a great deal. It taught me 19 that people are people, and I had a lot of friends, both 20 Christian and black, that taught me a lot more tolerance in 21 this world.

> MS. ALTERMAN: So it was an integrated school? MR. KAUFMAN: Very much so. Very much so. MS. ALTERMAN: What about your religious education

25 at that time?

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1	MR. KAUFMAN: My dad had been very, very active at
2	Shaarey Zedek for many, many years, and I used to go to
3	Shaarey Zedek. I went through the Hebrew Day School. It was
4	at Philadelphia and Byron. I attended there for a while. I
5	had my bar mitzvah at Shaarey Zedek. I had a second bar
6	mitzvah on my 73rd birthday, and the Lord willing, I'm going
7	to have a third one on my 83rd birthday.
8	MS. ALTERMAN: Oh, wonderful. So the religious
9	practice in your home was pretty conservative?
10	MR. KAUFMAN: Yes. We used to have Friday night
11	dinners regularly. I didn't attend services a great deal as a
12	youngster, but my father went every sabbath.
13	MS. ALTERMAN: What was your mother's level of
14	religious practice?
15	MR. KAUFMAN: Following with my dad. Didn't attend
16	services a great deal. My dad came from a much more
17	traditional family than my mother did.
18	MS. ALTERMAN: And at this point in time how many
19	synagogues do you belong to?
20	MR. KAUFMAN: I belong to a number, but for a
21	different reason for each one. My primary affiliation is
22	Temple Beth El. I'm a past president of Temple Beth El. I
23	also belong to Shaarey Zedek. As I mentioned my father was
24	very, very active there, and when he died, I felt it important
25	for a Kaufman to be a member of Shaarey Zedek at all times.

And I have joined several other congregations, but each for
 specific reasons and purposes.

MS. ALTERMAN: Let's go back and talk a little bit more about your father. You talked about the various businesses that he was in. How did he eventually get into mortuary science?

7 Dad had a hardware store on Gratiot MR. KAUFMAN: and Iroquois, and two blocks down the street was a Christian 8 funeral home, Deloss Gitrey. My father has related this to me 9 10 several times. Upon two different occasions Dad and Deloss attended Jewish funerals at Lewis Brothers Funeral Home, which 11 was the primary funeral home at the time. My father, with his 12 13 wonderful way with people and wonderful way of putting people at ease, Deloss said to him, Ira, this community needs 14 15 somebody of your background, of your compassion, of your 16 upbringing, to open a Jewish funeral home. Dad gave great 17 thought to it. He went to night school, got his license as a 18 funeral director, and served an apprenticeship with Deloss. In 1939 he went to work for Hebrew Memorial Chesed Shel Emeth, 19 and he was their licensed funeral director there for I believe 20 21 about two years, and opened his own funeral home in 1940 or '41. 22

The funeral home was in Detroit at Dexter and Edison and it remained there until I came back into the business in 1956. I had been with Dad after I graduated from college, and

feeling that there was a perfect job somewhere, I left Dad 1 2 seeking that job, and grew up, matured, came back in the business walking in my own footsteps rather than his, and 3 realizing that I was perfectly suited for funeral service. 4 5 And yes, there were some difficulties. No business is perfect, which I learned, having left him for a while. 6 And 7 I'll forever be thankful that I did leave, but I'll be more thankful that I came back, because it's been a wonderful, 8 9 wonderful life for me.

MS. ALTERMAN: So is the community thankful for your decision.

MR. KAUFMAN: I think the business that I'm in has taught me to value life, and I think this is the reason that I enjoy life as much as I do. Everybody has problems, everybody has bumps in the road, and Lord only knows I've had my share. But it's a wonderful world to live in and a wonderful life, and I defy anybody to have a better life and working relationship than I do with my wife.

MS. ALTERMAN: Let's go back to some of the other things that happened to you before you came into the funeral business. You talked about going to the university. Where was that?

23 MR. KAUFMAN: I graduated Northern High School in 24 1942, went to the University of Michigan. Uncle Sam drafted 25 me in February of 1943. I spent three years in the Army.

Went through basic training in Florida and while waiting to be shipped out somewhere, who knows where, I was doing KP duty so much that I volunteered to do workout with the different soldiers there, and I ended up taking the young soldiers to the beach for swimming and for exercising, spent time there.

6 I was then transferred to the University of Chicago 7 in the meteorology program, and I was there for six or eight months when the program was disbanded. I then, if I recall 8 correctly, went to Aberdeen, Maryland, for electronic school 9 and I was being trained in electronics for ground control of 10 11 bombing. Spent some time there. And at a later date I was prepared to go to Europe for overseas duty when the E Day was 12 13 declared. At a later time I was on my way to Seattle to go to the Pacific when VJ Day was declared. The only service I had 14 15 out of the country was at a RAF base in Ontario, which was 16 two, two and a half hours away from Detroit, which gave me an 17 opportunity to sneak home once a month. I also got overseas 18 pay.

At the time, I have to be honest, I was disappointed I didn't see overseas service. As I've grown up in this world and I see what's going on today in Iraq, I have to be thankful that I didn't because who knows what might have happened.

I got out of the Army, separated in '46, went back to the University of Michigan, and through summer sessions and all, I graduated in the fall of '47.

1	I started working with my dad in the business and
2	because I was young, and as I mentioned earlier, thinking
3	there was a perfect business, I left the business for a period
4	of time and moved to Ohio. I was a traveling salesman and I
5	covered the state of Ohio. I sold ladies' lingerie, hosiery
6	and gloves. After a while I got tired of the traveling, and
7	after my mother died, my father approached me. He said, son,
8	if you'll come back into the business, and I certainly have
9	room for you and I'd love to have you here, we'll build a new
10	chapel in Southfield, and this is actually what happened. I
11	came back in 1956, and the rest has been good history.
12	MS. ALTERMAN: What were some of your fond memories
13	of the University of Michigan?
14	MP KALLEMAN. Exiands that I made there and I made

14 MR. KAUFMAN: Friends that I made there, and I made a lot of friends, many of them local here. I had a roommate, 15 who I have to look up again shortly, from Buffalo, whose 16 father ran the Buffalo Jewish News. At that time it was a 17 18 very fine paper. And I maintained quite a relationship with 19 Jake over a period of years. Plus I have many, many friends 20 here in Detroit that I see from time to time that I went to 21 school with in Ann Arbor.

22 MS. ALTERMAN: Were you also involved with people 23 that were Jews and non-Jews, or did that change?

24 MR. KAUFMAN: Probably more Jewish than non-Jewish.
25 I was a member of a fraternity, Phi Sigma Delta, which the way

the world goes today, it's been bought out and it's now ZBT. 1 2 I had a lot of friends there and I spent a lot of time with 3 them.

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MS. ALTERMAN: Were you in leadership roles there? MR. KAUFMAN: No.

MS. ALTERMAN: And where did you meet Babs? 7 MR. KAUFMAN: On a street corner, which I don't 8 think you can do today. Babs was going with somebody who her 9 father didn't like, and insisted that she would have to go out 10 with somebody else alternately with the young man she was going with. We had a mutual friend and she and this friend 11 were standing on the street corner, and I drove up one day and 12 13 we started talking, and she said, do you play bridge? I said yes. She said let's play it. We've been playing ever since. 14 15

MS. ALTERMAN: What a nice story.

16 MR. KAUFMAN: Yes. And it's actually a true story 17 and we got married in 1948.

MS. ALTERMAN: Tell me about your family.

19 MR. KAUFMAN: We had three children. Our son is the 20 oldest. Bud is 54. He's married. He's a dermatologist, 21 lives here close to us, has three children: Josh, who we visited just this weekend in New York. He lives there. He 22 manages a hedge fund and is doing well. Their next child is 23 24 daughter Karlie, who is 23, who just started at Stanford Law 25 School two weeks ago. And Jenna who lives here and is 16.

My daughter Ilene, who is 52, married to Dave 1 2 Techner. They have three children: Ari, who is 26, lives in Eugene, Oregon, and manufactures golf clubs and is engaged, 3 will be getting married next year. Their son Chad, who is in 4 between positions. He managed an office in Indiana that he 5 just gave up recently and he is going out to Oregon to work 6 with his brother Ari in the business and see how that works 7 And then their youngest child is Stephanie who is 18, 8 out. going on 19, and she's at college in Washington state. 9 Our daughter Patty, unfortunately Patty died a year 10 and a half ago. She had not been well through the years. 11 They have one child, Annie, who was adopted. Patty was never 12

13 able to get pregnant. And Annie has her bas mitzvah in three 14 weeks. My wonderful son-in-law, Otto Dube, is doing a superb 15 job of raising our granddaughter Annie.

MS. ALTERMAN: You are known as a true family man.
I know you quite well and I know your background and how you
love those grandchildren. Any messages to people about family
life?

20 MR. KAUFMAN: Well, fortunately through the years we 21 have wanted to and have been able to spend a lot of time with 22 our grandchildren. For many, many years Babs and I skied, and 23 we used to take our grandchildren out to Colorado skiing with 24 us. Practically never with their parents because that ruined 25 it. When they were alone with us, it was very seldom we said

no, but when we said no, they knew we meant it. And we had
 wonderful, wonderful experiences.

3 We have taken our grandkids on many, many other trips and have enjoyed them tremendously. As I mentioned a 4 5 few minutes ago, we just got back from New York visiting our grandson Josh, and looking forward to visiting all of the 6 7 kids. We go out to California in the wintertime now. We gave up skiing about three years ago. Babs had open heart surgery 8 and we tried skiing thereafter, and it was too difficult for 9 her, so we gave up that sport. We play golf here in the 10 summer and we're now playing golf in the winter in the Palm 11 12 Springs area. We don't spend the whole winter there. So far we're just going back and forth. We go out for three, four 13 14 weeks, and come home for a couple weeks. And for sure we will do this until Annie is 16 and is more out of the house and 15 16 more on her own, but we want to spend as much time with her as we can. 17

18 We've been very, very fortunate to be able to enjoy19 our grandkids as we have.

MS. ALTERMAN: You really enjoy life and you give a lot back to this community. I know how busy you are with your business, but you've also found time to do a lot of other things. Do you want to talk about your leadership in Temple Beth El?

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MR. KAUFMAN: I've been very, very active in Temple

Beth El. I was president there about eight years ago, and it was about a ten-year process of being on the board and going through the different chairs. And hopefully I left my mark at Temple, which I still feel is a very, very fine religious institution. I do spend a lot of time there. I'm not as active as I used to be but on the phone and talk with people. I hope that I give a little background and direction to them.

8 It's the oldest Jewish congregation in the state of 9 Michigan, founded in 1850, and with lots of history and 10 tradition.

11 MS. ALTERMAN: What were some of the major things 12 that you did during your term of office, if you could talk 13 about something that you think really had an impact. Is there 14 anything that comes to mind?

MR. KAUFMAN: Well, we were going through certain turmoil at the time. The rabbi that we had at the time that myself and a few others felt belonged more on academics than in a pulpit position. We attempted through a period of time to gain enough support in the congregation to replace him. During my tenure, which was a two-year tenure, it didn't result in his leaving.

The young man who took over from me at the time when he assumed the position, he said, Herb, I'm going to make it work, and I said I wish you luck. At the High Holiday services he said -- the president always speaks to the

congregation at Rosh Hashanah -- he said great things are 1 happening at Beth El. But then about six weeks later he came 2 up to me and he said, Herb, you were right, I was wrong. 3 And this young man who replaced me, John Kamin, has done a superb 4 job in a very, very professional way in arranging for the 5 rabbi to be replaced, and I take my hat off to John for the 6 heat that he took and the professional way that he handled it. 7 8 Unfortunately, while I was president, there was a 9 great deal of turmoil at Temple, and it sort of stood in the way of accomplishing other things. But when the rabbi was 10 11 replaced, Rabbi Danny Syme was brought in, and thank goodness is still with us, and is doing a superb job. 12 13 MS. ALTERMAN: So you were in a leadership position 14 at a very difficult time. 15 MR. KAUFMAN: Yes. Yes. 16 MS. ALTERMAN: And what other organizations have you 17 left your mark on? MR. KAUFMAN: I'm smiling when you say that. 18 I'm founding co-chairman because of the young lady who is sitting 19 opposite me, Sharon Alterman, in the Quarter Century Club of 20 Jewish Federation of Metropolitan Detroit. I co-chaired it 21 with Jesse Stern. I spoke to Jesse yesterday. You know, 22 23 human memory at times slips you. Jesse and I are wonderful, wonderful friends today, and I think that this is what brought 24 25 Jesse and myself and Sharon together, working together.

Quarter Century Club was and basically still is an organization to thank people in the community for having supported Federation at any level for 25 years or more. We put on programs. There was no fund-raising, no soliciting at these programs, but it was just a way of thanking people in the community for the support of Federation.

7 I've been very active in State of Israel Bonds, and
8 I presently am on the executive committee for State of Israel
9 Bonds for State of Michigan. Previously I had been active in
10 Jewish National Fund. Unfortunately JNF has moved out of
11 Detroit. There is no office here anymore.

12 Within my profession I was very, very active. I'm a 13 past president of the Jewish Funeral Directors of America. It 14 represents all of the Jewish funeral homes in the United 15 States. There are about 130 Jewish funeral homes in the 16 United States.

Unfortunately, major conglomerates have bought out a 17 18 great many of them. Thank goodness we are still family owned 19 and family directed here in Detroit. There aren't a lot of the major Jewish funeral homes that are still family owned. 20 But fortunately I have two sons-in-law working with me, and 21 22 it's worked out extremely well. And as far as I'm concerned, we will stay private and family owned forever. 23 The 24 community's been too good to us not to be here for them. And 25 I have found when the conglomerates have bought the businesses

out, they're more interested in the bottom line than in
 serving people, and it's hurt our industry greatly.

3 MS. ALTERMAN: You talked about Israel and your
4 connection through Israel bonds. Have you spent a lot of time
5 in Israel?

MR. KAUFMAN: I've been to Israel seven or eight 6 7 times, and each trip is more inspiring and more exciting. Babs has gone with me on every trip except the last one. 8 The last trip was a five-day trip. It was a year ago, I think, in 9 January or February, something of that sort. We were leaving 10 11 on a Sunday, coming back on a Friday, and I was going alone. I heard that the young new rabbi at Shaarey Zedek, Rabbi Joey 12 Krakoff, was going without his wife, and I knew him. It gave 13 me a great opportunity. I called him and I said why don't we 14 15 share a room together, which we did. It created a wonderful, wonderful relationship between Joey and myself that we retain 16 17 today.

MS. ALTERMAN: That was one of the things that I wanted to speak to you about, your perspective on this Jewish community. You just talked about Rabbi Krakoff and how you bonded with him. But I think that you among anybody in this community has the perspective and the ability to see what's going on, at least in the Reform and Conservative communities.

24 MR. KAUFMAN: This is the greatest Jewish community 25 in the entire United States. As I mentioned, I was active in

1 our national association. I saw what goes on in every other 2 community. None of them can hold a candle to Detroit. Not 3 just the amount of money that we raise, and we raise in excess 4 of \$30 million for a population of about 90,000 Jewish people. 5 If other major communities came anywhere near this level, so 6 much more could be done.

7 But in addition to the money, our community has raised so many national and international leaders. 8 I used to 9 think that our generation was active in doing things. What's 10 going to happen with succeeding generations? I think every generation following us has stepped up to the plate and is 11 12 very, very active in supporting Federation and everything else in our community. I stand proud and I constantly tell people 13 what our community accomplishes. 14

MS. ALTERMAN: In the years that you've been with Kaufman's, have you seen changes in the way the community relates to each other, the various factions? Is there more cohesiveness?

MR. KAUFMAN: I think that there is a closer relationship between each of the different denominations of Judaism. I can personally speak, I think it's very, very important for us to have an Orthodox community. I'm not active in the Orthodox community, but I think that the Orthodox community is important for us to keep us going in the proper direction that we're going.

I think the relationship between Conservative and 1 2 Reform has become much, much closer. Reform congregations are 3 becoming more traditional and Conservative are becoming more Reform. And other than a few major issues between the two, if 4 it weren't for those issues, such as patrilineal and 5 6 matrilineal heritage of people being Jewish, and certain other 7 things, I would imagine that the two different groups could get together, but it will never happen because of those 8 9 problems and because of political reasons between them.

10 The congregations we have here in Detroit, the Reform, the Conservative, the smaller Orthodox groups, gives 11 12 us the strength that I don't think other communities have as 13 much as we do. We have attracted so many young clergy people 14 to our community. That is very, very attractive to young 15 families. Each time we turn around, there are more young 16 clergy people, rabbis and cantors coming to Detroit, which thrills me. 17

18 MS. ALTERMAN: We can be very proud of who we are 19 and what we've done.

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MR. KAUFMAN: Oh, absolutely. Absolutely. You know, it's interesting, Shaarey Zedek 21 congregation of 1500 to 1800 families has three rabbis. 22 Rabbi Groner became emeritus just recently. But the three rabbis 23 they have, Rabbi Joe Krakoff is 34, Jonathan Berkin is 32, and 24 25 the young rabbi that just came in is age 30. Imagine, an

average of 32 for the three rabbis of a major, major
 congregation.

3 Each of our Conservative congregations has wonderful4 leadership, as does all of our Reform.

5 MS. ALTERMAN: That's very telling, that we're 6 willing to take the young rabbis.

7 MR. KAUFMAN: Yes. And I think that we have a 8 higher percentage of membership of our Jewish community, still 9 a disappointing number, probably only 50 percent of our 10 community is affiliated. But I think that's a bigger 11 percentage than many other major, major communities have.

12 MS. ALTERMAN: You talked about your involvement, 13 but I know that Babs also is a very dedicated member of her 14 community. What are some of the things that she's done?

15 MR. KAUFMAN: Babs in particular was very, very active in the Meals on Wheels program of the National Council 16 of Jewish Women. For many, many years she was Friday day 17 18 chairman and then she became overall chairman. She started with Meals on Wheels when I think they had 30 some odd clients 19 that they sent meals to, two meals a day, five days a week. 20 21 They got up to over 200. She hasn't been involved in that for some time. But she put in probably 20, 25 years. 22

23 She's been very, very active through the years with 24 our grandchildren, spending a lot of time there, and more 25 importantly giving her husband a wonderful, wonderful life.

1	MS. ALTERMAN: That's a fine tribute.
2	Are there some things that you'd like to say to
3	young people if they are to hear this tape? Some of your life
4	philosophy?
5	MR. KAUFMAN: Yes. The glass is half full, always;
6	it's not half empty. This is a saying I've said for years.
7	Also, I might have said this earlier in the
8	interview. With all the bumps in the road, life here is still
9	wonderful. Take everything with you that you can and enjoy it
10	and be part of it, and realize that not everything is perfect
11	and there will be bumps in the road.
12	I can't help but feel that this is the best world
13	that I'll ever live in, and I'm going to hang onto it as long
14	as I can. The Lord willing, I'll live the proverbial 120
15	years, and that's what I'm shooting for.
16	MS. ALTERMAN: Let's hope so.
17	MR. KAUFMAN: I live and I enjoy and I'm busy all
18	the time.
19	MS. ALTERMAN: Is there anything that I didn't ask
20	you that we didn't talk about?
21	MR. KAUFMAN: Let me say a few things about my
22	father, my father-in-law and my wife. My father was a very
23	soft, gentle person, made friends easily, had a very
24	compassionate way about him, and I think that this is part of
25	the reason that he became and his love of Judaism I

1 think this was an important part of his getting into the 2 profession that he did and being successful at it. And I know 3 my father left for me what really matters: a name and a 4 reputation. And this is something that we've strived hard to 5 hang onto, and thank goodness with my two sons-in-law, we're 6 able to do it.

7 My father-in-law gave me something else that's 8 different. By his own example he always sought out younger 9 friends, which Babs and I have done, and let me tell you, it's 10 kept us younger and younger and younger. We live, we enjoy, 11 we do a lot of things.

12 Now for the best part of my life, my relationship 13 with my wife. I don't think there's anybody that has a better relationship than the two of us do. I don't think anybody 14 enjoys life or each other. Yes, in any mature relationship 15 16 there are disagreements, and this is part of living in a world 17 together. But you know that when you make a contract with 18 somebody and it's the right contract, you work at it, you 19 enjoy it, and this is exactly what we do. We both work hard, 20 but we play hard. As I mentioned, we used to do a lot of 21 skiing. Now we do a lot of golf. When I'm here in Detroit, I 22 will work full time, but I will continue to take time off 23 through the winter and go back and forth to California.

24 25 MS. ALTERMAN: Is that your message, keep working? MR. KAUFMAN: Absolutely. I'm amazed that I can go

out to California and relax as I do, and be happy and be 1 comfortable. I spend a lot of time on the computer out there, 2 3 which I enjoy. I call my office every day when I'm out there. I know so many people in the community, and my office faxes to 4 5 me information on each of the funerals that we have, and I attempt to call every family while I'm there, let them know 6 that I'm thinking of them, make sure everything went smoothly. 7 And it keeps me involved and keeps me busy and keeps me 8 9 active.

We have friends out there that we spend time with, 10 and we do play a lot of golf. But what I really enjoy out 11 12 there is the fact that Babs and I are able to relax and be with each other. Here in Detroit I am busy so much of the 13 time during the day in business, during the nights with 14 involvements and social activities, and meetings and things of 15 16 that sort. It's so refreshing being out in California and just the two of us, and totally relaxing and enjoying. 17

18 MS. ALTERMAN: Thank you. This has been a wonderful 19 discussion.

MR. KAUFMAN: I enjoyed it.

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